



Implementing Fuel Cells and Hydrogen Technologies in Ports

Fuel cell ReachStacker

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HYSTER-YALE
MATERIALS HANDLING



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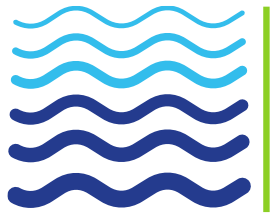
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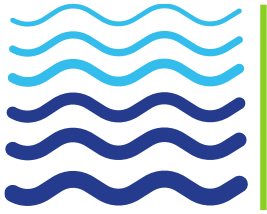
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OUR VISION

Transforming the way the world moves materials from Port to Home.





OUR MISSION

Is defined by two customer promises

OPTIMAL SOLUTIONS



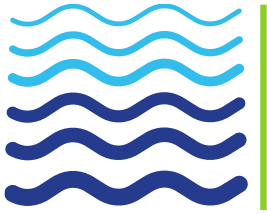
Deliver optimal solutions to meet the specific materials handling industry needs to customers, at the lowest cost of ownership through a portfolio of exceptional brands.

EXCEPTIONAL CUSTOMER CARE



Provide exceptional customer care by never letting customers down, and by creating increasing value from first engagement through the product lifecycle and beyond.



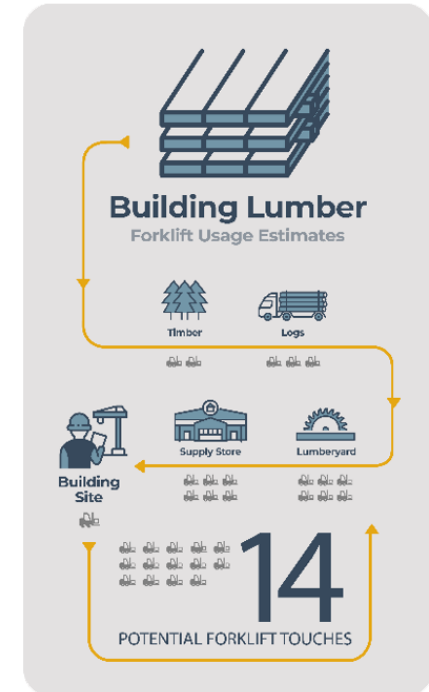
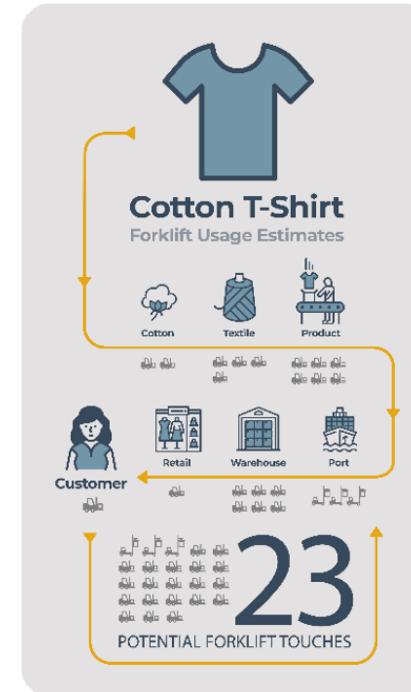


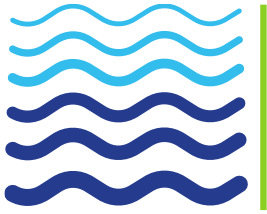
BUILT TO MOVE THE WORLD FORWARD

Lift trucks are integral to the supply chain and our lives

From the shirt on your back to the walls around you, forklifts are the unsung heroes behind it all – driving the global supply chain every step of the way.

For over a century, we've been integral to connecting the world with goods and empowering customers for long-term success.





GLOBAL COVERAGE



5

Continent Coverage

11

Development & Testing Centers

8

Manufacturing Plants

250+

Dealer Locations











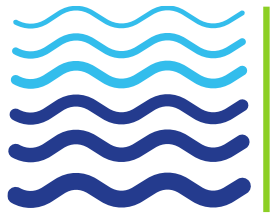
LIFT TRUCKS, TECHNOLOGIES & POWER OPTIONS

CAPACITY RANGES: 2,000 – 115,000 LBS

ELECTRIC			INTERNAL COMBUSTION (ICE)		CLASS 1	CLASS 5
CB*	WAREHOUSE		COUNTERBALANCED		BATTERY/FUEL CELL	ICE
						
CLASS 1	CLASS 2	CLASS 3	CLASS 4	CLASS 5	BIG TRUCKS: 8 to 52 TON	

TECHNOLOGY SOLUTIONS	POWER OPTIONS
Automation • Operator Assist • Telematics	Electric • Hydrogen • ICE
  	  

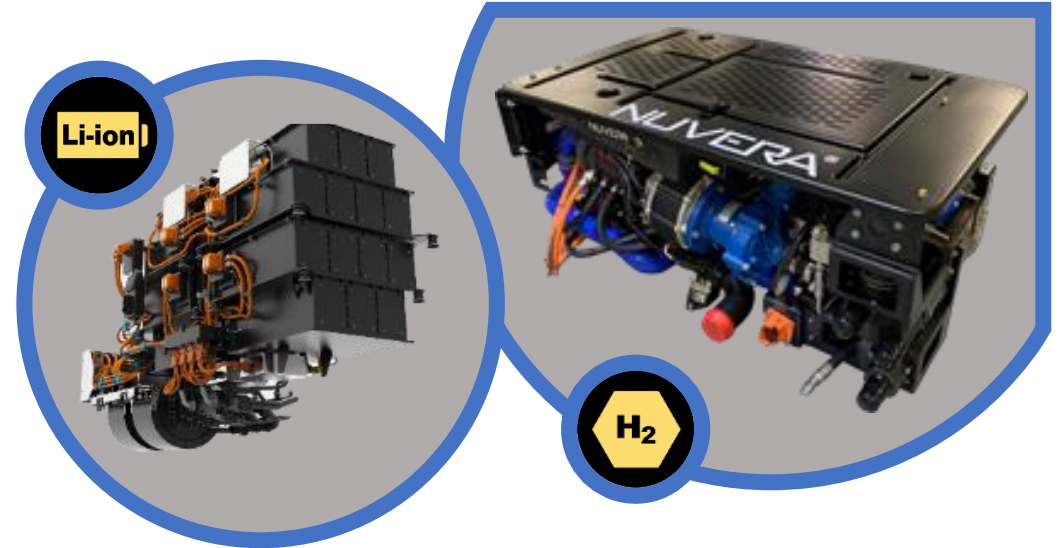
*CB – Counterbalanced

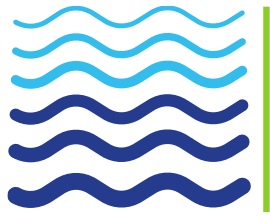


Introduction

Hyster® develops full line zero emission offering for port operations:

- Full battery electric (LITHIUM-ION)
- Fuel cell hybrid (HYDROGEN - LI-ION)





Introduction



Main goals:

- Training and acceptance of a HFC ReachStacker to the port operators
- Deploying the HFC ReachStacker in normal operation at the MSC Terminal in Valencia
- Collect data to confirm and/or improve the design of future HFC ReachStackers





ReachStacker overview

150 kW + 164 kW Hydraulic
E-Motors

1x 130kWh
Battery pack

220kW Traction E-motor

2x 45 kW Nuvera
Fuel Cell

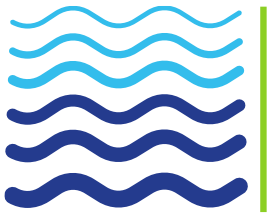


32kg Hydrogen storage



Truck requirements:

- ICE like performance
- H2 Refueling time under 30 minutes
- Full shift operation on 1 tank
- Improved handling and productivity



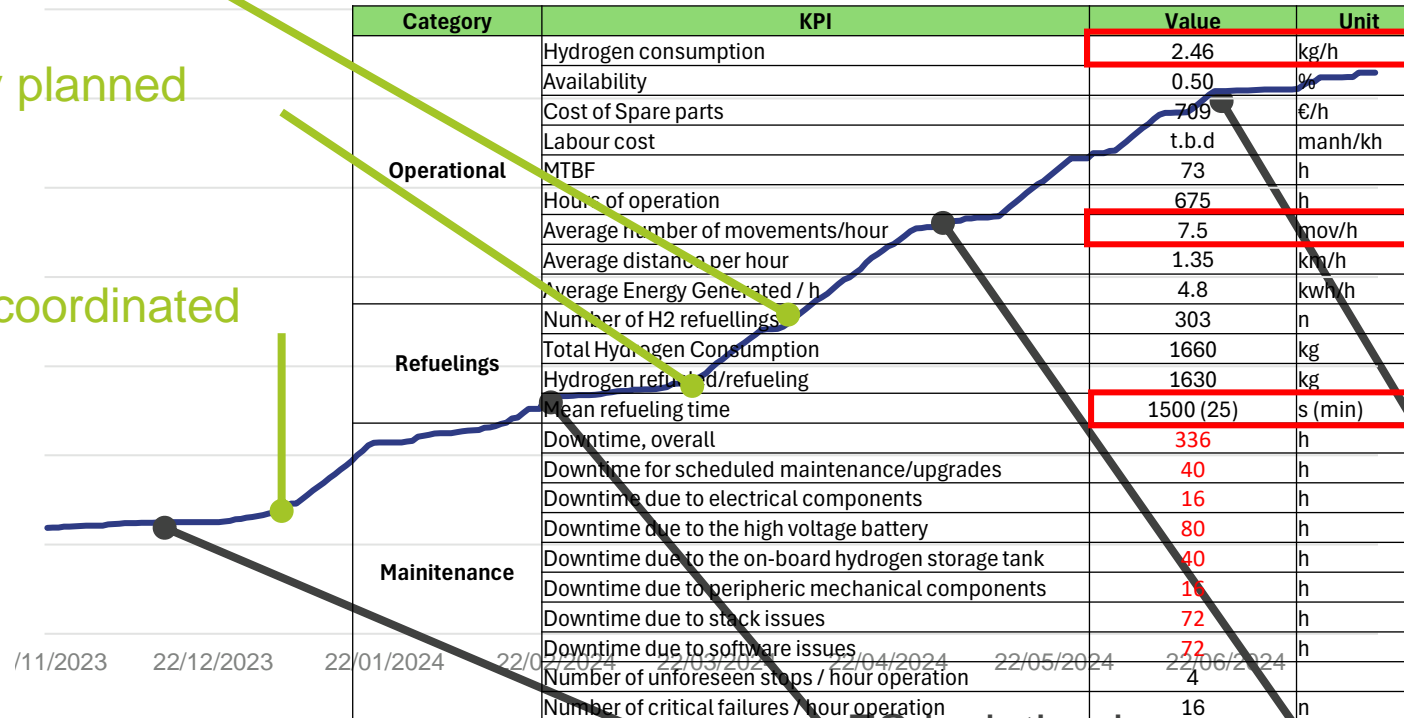
Performance analysis

Automatic Operation

Truck hours accumulation

MSC daily planned refueling

Manually coordinated refueling

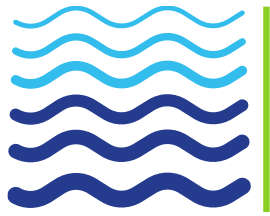


H2 hose and refueling issue

FC isolation issue

Contamination in H2 buffer

Startup + Charging issue



03 Performance analysis



Operator feedback

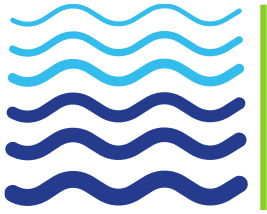
- **Comparison:** Acceptable
- **Future Wish:** “Zeroing button for the spreader”
- **Main Reason:** Maneuverability
- **Experience Rating:** 7/10

- **Comparison:** “When it works, it has a lot of power, more stable, intuitive and easy controls”
- **Future Wish:** “Container well designed for handling”
- **Main Reason:** Stability, power, and maneuverability
- **Experience Rating:** 9/10

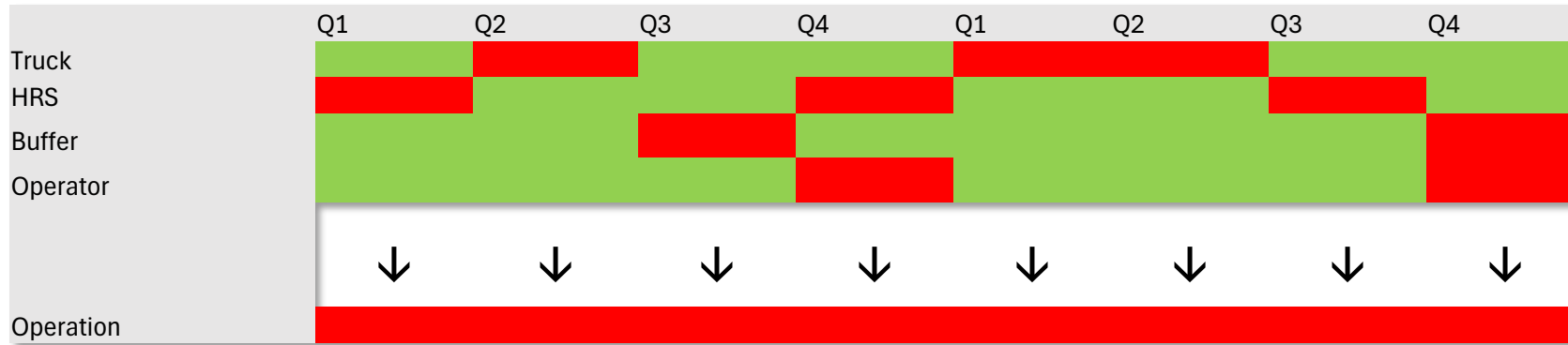
- **Comparison:** Better stability and strength
- **Future Wish:** Longer hydrogen charge duration
- **Experience Rating:** 8/10

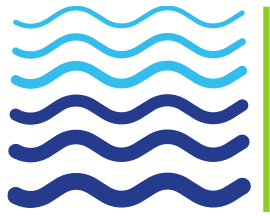
- **Comparison:** “Very powerful and precise compared to other brands”
- **Future Wish:** “Longer operation with faster recharges and operational improvements”
- **Main Reason:** “Works well and tasks are done comfortably”
- **Experience Rating:** 6/10





04 Lessons learned





04 Lessons learned



FC sy

Charging

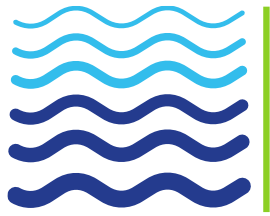
HDS

tance

By collaborating with customers, suppliers, dealers, and operations in a new way, we will build a solid foundation to ensure the success of the next generation of zero-emission vehicles

Truck

Operation



05 Conclusion

Main project goals for Hyster:

- Training and acceptance of the FC ReachStacker of the port operators – YES
- Deploying the HFC ReachStacker in normal operation at the MSC Terminal in Valencia - YES
- Collect data to confirm or improve the design of the HFC ReachStacker – YES



Thank you

Funded by:



Partners:

